

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

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|---------------------|---|------------------------------|
| DIONEX CORPORATION, |) | |
| |) | |
| Plaintiff(s), |) | No. C03-1788 SBA (BZ) |
| |) | |
| v. |) | ORDER SCHEDULING |
| |) | SETTLEMENT CONFERENCE |
| ALLTECH ASSOCIATES, |) | |
| |) | |
| Defendant(s). |) | |
| |) | |
| _____ |) | |

The above matter was referred to Magistrate Judge Bernard Zimmerman for settlement purposes.

You are hereby notified that a settlement conference is scheduled for **Friday, April 21, 2006, at 9:00 a.m.**, in Courtroom G, 15th Floor, Federal Building, 450 Golden Gate Avenue, San Francisco, California 94102.

It is the responsibility of counsel to ensure that whatever discovery is needed for all sides to evaluate the case for settlement purposes is completed by the date of the settlement conference. Counsel shall cooperate in providing discovery informally and expeditiously.

1 Lead trial counsel shall appear at the Settlement
2 Conference with the parties. Any party who is not a natural
3 person shall be represented by the person or persons **not**
4 **directly involved** in the events which gave rise to the
5 litigation but with **full** authority to negotiate a settlement.
6 A person who needs to call another person not present before
7 accepting, rejecting or making any settlement offer does not
8 have full authority. If a party is a governmental entity, its
9 governing body shall designate one of its members or a senior
10 executive to appear at the Settlement Conference with
11 authority to participate in the Settlement Conference and, if
12 a tentative settlement agreement is reached, to recommend the
13 agreement to the governmental entity for its approval. An
14 insured party shall appear with a representative of the
15 carrier with full authority to negotiate up to the limits of
16 coverage. The Court shall be notified immediately if the
17 carrier declines to attend. Personal attendance of a party
18 representative will rarely be excused by the Court, and then
19 only upon separate written application demonstrating
20 substantial hardship served on opposing counsel and lodged as
21 early as the basis for the hardship is known.

22 Each party shall prepare a Settlement Conference
23 Statement, which must be served on opposing counsel and lodged
24 (not faxed) with my chambers no later than seven calendar days
25 prior to the conference. The Statement shall **not** be filed
26 with the Clerk of the Court. The Statement **may** be submitted
27 on CD-ROM with hypertext links to exhibits. Otherwise, the
28 portion of exhibits on which the party relies **shall** be

1 highlighted. The Settlement Conference Statement shall not
2 exceed ten pages of text and twenty pages of exhibits and
3 shall include the following:

4 1. A brief statement of the facts of the case.

5 2. A brief statement of the claims and defenses
6 including, but not limited to, statutory or other grounds upon
7 which the claims are founded.

8 3. A summary of the proceedings to date and any pending
9 motions.

10 4. An estimate of the cost and time to be expended for
11 further discovery, pretrial and trial.

12 5. For any party seeking relief, a description of the
13 relief sought, including an itemization of damages.

14 6. The parties' position on settlement, including
15 present demands and offers and a history of past settlement
16 discussions. The Court's time can best be used to assist the
17 parties in completing their negotiations, not in starting
18 them. Accordingly, plaintiff must serve a demand in writing
19 no later than fourteen days before the conference and
20 defendant must respond in writing no later than eight days
21 before the conference. If plaintiff seeks attorney's fees and
22 costs, plaintiff's counsel shall either include the fee claim
23 in the demand or make a separate, simultaneous demand for fees
24 and costs. Counsel shall be prepared at the conference to
25 provide sufficient information to defendant to enable the fee
26 claim to be evaluated for purposes of settlement. The parties
27 are urged to carefully evaluate their case before taking a
28 settlement position since extreme positions hinder the

1 settlement process.

2 Along with the Statement each party shall lodge with the
3 court a document of no more than three pages containing a
4 **candid** evaluation of the parties' likelihood of prevailing on
5 the claims and defenses, and any other information that party
6 wishes not to share with opposing counsel. The more candid
7 the parties are, the more productive the conference will be.
8 This document shall not be served on opposing counsel.

9 It is not unusual for conferences to last three or more
10 hours. Parties are encouraged to participate and frankly
11 discuss their case. Statements they make during the
12 conference will not be admissible at trial in the event the
13 case does not settle. The parties should be prepared to
14 discuss such issues as:

- 15 1. Their settlement objectives.
- 16 2. Any impediments to settlement they perceive.
- 17 3. Whether they have enough information to discuss
18 settlement. If not, what additional information is needed.
- 19 4. The possibility of a creative resolution of the
20 dispute.

21 The parties shall notify Magistrate Judge Zimmerman's
22 chambers immediately if this case settles prior to the date
23 set for settlement conference. Counsel shall provide a copy
24 of this order to each party who will participate in the
25 conference.

26 Dated: June 14, 2005

27 /s/ Bernard Zimmerman

28 Bernard Zimmerman
United States Magistrate Judge